

# Why ISVs Should Trust CIO Systems of Silicon Valley For Microsoft Business Application Hosting and IT Services



Your reputation relies on the performance of your software.

Give your customers the guarantee of reliable, secure, and high performance hosting for all of your Windows Server applications with CIO Systems' hosting services

You're the Software Expert. We're the Cloud hosting & IT experts. Let us worry about the things that keep you up at night.

Your Windows Server applications will work better on our hosted servers. Your customers' computing environment will be optimized for YOUR software and THEIR business processes. Guarantee your customer's satisfaction by recommending a complete, reliable, secure set-up tailored to their business. We can do what other hosting providers can't.

If your customer's systems work better, your software works better.

## The Benefits of CIO Systems of Silicon Valley Hosting

With CIO Systems of Silicon Valley by your side, you'll give your customers the service they demand while gaining the peace-of-mind of a consistent and secure hosting partner.

### MANAGED SERVICES



**Remote Monitoring:** CIO Systems' continuous IT security monitoring gives you the worry-free knowledge that your clients' data is being watched and protected at all times.



**Hands-on Server Set-up:** Unlike the giant hosting providers, we work closely with you to tailor your server to run your software exactly as you want it for each of your clients. In-depth knowledge of Windows Server, Linux and networking.



**Data Management and Back-up:** We manage all aspects of your clients' data to ensure that it is secured.



**Performance:** No more lagging hosting services that make you look bad. Our fast and reliable hosting ensures your software performs great for your customers.



**Reliable 24/7 Support:** Leave the support calls up to us. Our personable customer service will keep your clients supported around the clock.



**Data Security:** Our state-of-the-art monitoring systems protect your clients' from external threats and unintentional internal leaks while also keeping them compliant with their applicable industry standards.

### ADMINISTRATION AND ACCESS



**Worry-free Licensing:** Leave the licensing headaches up to us – we take care of all your Microsoft Windows Server, SQL Server and RDP licensing needs.



**Increase Customer Satisfaction:** Reliable hosting will keep your applications consistent and optimize the overall experience of your customers.



**Predictable Set-up:** Our quick set-up will get your customers up and running in hours versus the days or weeks it takes to complete a client-managed hosting set-up.



**Anywhere Access:** Connect with your client's systems from anywhere with our easy-to-access private VPN.



**Private Network:** Unlike with AWS or Azure, your software is on private and secured network.

## Two Options for ISVs

### Direct for your End User

We can work directly with your customer based on your referral or recommendation.

### White Labelled

Our hosting can be run as a white label solution if you prefer to keep all client services listed under your brand name.

## Why CIO Systems of Silicon Valley?

With over 15 years of cloud hosting experience and hundreds of happy clients, we offer superior hosting that's private, secure, flexible, and scalable.



**Cost savings** – our single low monthly can save you 25% or more on your support costs. Hosting expertise and real, human support with superior reliability makes everything run better, which saves your software company money.



**Fully managed services** – regular, monitored (24/7) and verified backups. Expert support and IT consulting for customer's unique needs. Migration planning, network design, support, operations, and capacity planning services.



**Private Tier-1 data centers** (not shared, not AWS, not Azure, etc.) means you know where your data is located. SSAE 16 Type II, SOC 3 Type II, HIPAA, and PCI compliance.



**Superior up-time** – 99.999% service level agreement. 100% power availability guarantee for zero power outage. Fast, carrier-neutral internet connectivity from multiple vendors.

## What Our Clients Have to Say...

Our IT support solutions just work better. Just ask our clients:

“The really big thing that sold me on CIO Systems of Silicon Valley was their customer service. These guys were top notch. You call them and you get a call back within minutes, always.”

Kris Johnson  
Former Director of Professional Services, MAX for ERP

“With CIO Systems of Silicon Valley by our side, we can confidently manage our clients' patient data knowing it will remain safe.”

Scott Lawson  
IT Manager, patientNOW.

“CIO Systems of Silicon Valley just takes care of our IT so completely that we can remain focused on creating a high-quality product for our customers,”

Rick Goff  
Senior Director of Infrastructure, DetourBar

### Contact us today for a free demo and consultation of our services.

We can also develop a sales tool for your customers that will demo your equipment to help promote our, and your services. CIO System of Silicon Valley offers a turnkey system that provides high-performance and peace-of-mind.

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